



## Winning Attitude

### I CAN'T

### I CAN DO!

*We've never done it before  
It's too complicated  
We don't have the resources  
It will never work  
There's not enough time  
We already tried it  
There's no way it will work  
It's a waste of time  
It's a waste of money  
We don't have the expertise  
Our members won't go for it  
It's good enough  
We don't have the money  
We're understaffed  
We don't enough room  
It will never fly  
We don't have the equipment  
It's not going to be any better  
It can't be done  
No one communicates  
Isn't it time to go home  
I don't have any idea  
Let someone else deal with it  
It's too radical a change  
It takes too long  
Our boss won't buy it  
It's contrary to policy  
It's not my job  
**I CAN'T***

*We have the opportunity to be first  
Let's look at it from a different angle  
Necessity is the mother of invention  
We'll give it a try  
We'll reevaluate some priorities  
We learned from the experience  
We can make it work  
Think of the possibilities  
The investment will be worth it  
Let's network with those who do  
Let's show them the opportunities  
There is room for improvement  
Maybe there is something we can do  
We have all of the resources  
Temporary space may be an option  
We'll never know until we try  
Maybe we can sub it out  
We'll try one more time  
Can't means won't/ Can means will  
Let's open the channels  
Days go by quickly around here  
I'll come up with some alternatives  
I'm ready to learn something new  
Let's take a chance  
We'll get through it together  
We'll do better at educating them  
Anything is possible  
I'll be glad to take responsibility  
**I CAN and WILL for the TEAM!***

***Listen to yourself to see which side you are really on!!***